ECONOMIC DEVELOPMENT

GROWTH

CITY OF

TURLOCK

INC. 1908

& COMMUNICATIONS

Monthly Report - July 2025

Hosted in Turlock, CA, the annual Stanislaus County Fair took place from July 11, 2025 through July 20, 2025. Thousands of visitors from all over the region attend the annual Stanislaus County Fair each year in Turlock.









Business Retention and Expansion (BRE)

Business Retention and Expansion (BRE) plays a vital role in economic development by prioritizing the needs of existing businesses within the City. These businesses serve as the backbone of the local economy, driving job creation and economic resilience.

Through proactive engagement and support, BRE initiatives help businesses address challenges, capitalize on growth opportunities, and remain competitive, ultimately reinforcing the City's economic stability and reducing the likelihood of business closures.

During the months of July 2025, City of Turlock Economic Development staff met with 17 local businesses.

*2025-2026 Annual Business Retention and Expansion (BRE) Visits: 17 meetings (reporting period is 7/1/2025 - June 30/2026)



Pictured Left: Burlington coming soon (located at 1840 Countryside Drive, Turlock, CA 95380)



Pictured Below: Curl Fitness now open! (located at 2710 Geer Road, Turlock, CA 95380)



Pictured Below: Sunny Grove Preschool Ribbon Cutting - Grand Opening (located at 2490 N. Walnut Rd., Turlock, CA 95382)





New Business Update



- Curl Fitness (located at 2710 Geer Road, Turlock, CA)
- Pink Duck Art Gallery (located at 141 N. Center Street, Turlock, CA)



- Burlington (located at 1840 Countryside Drive, Turlock, CA)
- Dave's Hot Chicken (located at 2741 Countryside Drive, Turlock, CA)
- Mister (located at 2530 W. Tuolumne Rd. Turlock, CA)







Pictured Below: New Mister carwash location under construction.







Workforce Development - Talent Development

Workforce development within economic development refers to a set of strategies and activities designed to enhance the skills, knowledge, and capabilities of the local labor force to meet current and future economic and industry needs.

It is an important element of economic development because a well-trained and adaptable workforce is vital for attracting and retaining businesses, fostering innovation, and driving economic growth.





Workforce Development Highlight:

The City of Turlock's Economic Development team was honored to welcome newly appointed Interim Chancellor Lena Tran of the Yosemite Community College District (YCCD) for a tour of our Westside Industrial Specific Plan (WISP).

Modesto Junior College and YCCD play an important role in strengthening workforce development and advancing educational opportunities that support Turlock's growing economy.

During the tour, we highlighted the exciting industrial development and thriving circular economy that continues to shape our community's future.

We look forward to building on this partnership and continuing to create opportunities for our residents and businesses.









Workforce Development - Talent Development

Fresno State - Parent University Virtual Courses (no cost for Turlock residents)

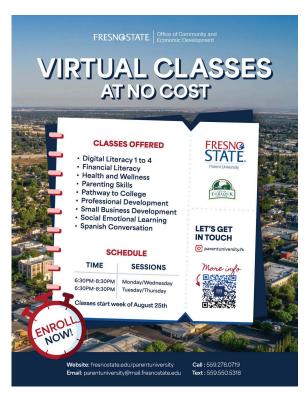
The City of Turlock partnered with Fresno State - Parent University to offer no-cost virtual courses to all Turlock residents (of all ages). Upon completion of each 4 week course, participants will receive a certificate from Fresno State University. August 2025 session is now open for enrollment!

To register for future courses visit: https://cge.fresnostate.edu/oced/parent-university.html









City of Turlock Annual Job Fair Update



Attraction strategies within economic development are designed to draw new businesses, industries, and investments to a region. These strategies typically involve a combination of marketing, incentives, infrastructure development, and partnership-building to create a compelling case for businesses to relocate or expand.

The WISP (Westside Industrial Specific Plan) is a key asset to our Turlock community, fostering a thriving industrial ecosystem that supports local businesses, creates jobs, and strengthens Turlock's economy.

Through smart planning and strategic growth, this area continues to drive innovation, sustainability, and opportunity—all while reinforcing a circular economy that benefits our entire city.

We're proud to showcase the vision behind this development and excited for what's ahead!

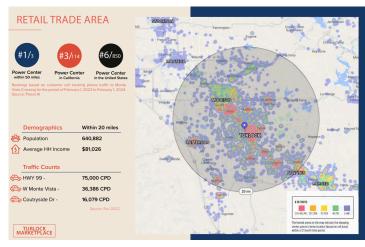
Turlock is also home to power retail shopping center, Monte Vista Crossings, which ranks #4 in California, and #8 nationally.

Below:

New 30 -Acre Shopping Center Development, "Turlock Marketplace" For more information visit:

https://www.loopnet.com/Listing/Countryside-Dr-Turlock-CA/32628785/





Below: Aerial footage of the WISP (Westside Industrial Specific Plan)







Attraction



Turlock Development Opportunities:

- Retail
- Industrial
- Manufacturing
- Logistics
- Professional Services

Turlock Statistics:

- · Population: 72k 74k
- 20-mile radius population: 500k
- 12+ hotels
- CSU Stanislaus
- · Monte Vista Crossings Power Retai Center (#4 in CA, #8 in US)
- Pedretti Sports Park (35+ softball tournaments annually)
- WISP Industrial District
- Amazon (1,000+ employees)
- and more!



Anthony Sims ASims@turlock.ca.us 209.668.6031











Turlock is open for business!

Is there a company or business you would want to have in Turlock?

Reach out to our department and let us know!

Contact: **Anthony Sims Economic Development** Director 209.668.6031 ASims@turlock.ca.us



ECONOMIC DEVELOPMENT

Tell us what Business you would like to have in Turlock!











Other:



Business Workshops

Supporting start-ups and entrepreneurs is a strategic investment within economic development. Innovation can drive new ideas, technologies, and create the "Spark" of a new business to open up, resulting in job creation, and adding more value to the local economy.

One of the ways the City of Turlock supports startups, entrepreneurs, and the existing business community is by offering no-cost business workshops and implementing targeted business development programs.

Workshops are held monthly within the City and feature a variety of topics and strategies presented by guest speakers with expertise in different areas of business.

Recent business workshops:

7/29/2025: How to Obtain Government Contracts













Government Contracts

Pathways to Grow your Business with the State of California





Learn the basics of state contracting

Turlock, CA 95380

Explore the benefits of being a certified small or disabled veteran business.





Learn how to get certified as a Small Business (SB)* or Disabled Veteran Business Enterprise (DVBE)* and access real state contracting opportunities.

* What's a DVBE? What's a BYOL: A business owned and operated by a service-disabled veteran. *What's a Small/Disadvantaged Business? A certified small business that meets state requirements for size

and ownership.

In this workshop, you'll learn how to:

✓ Register on Cal eProcure
✓ Find contract opportunities

centralvalleywec.org

- ✓ Connect with SB/DVBE Advocates
- ✓ Meet key requirements like the "Commercially Useful Function"
 ✓ Access free tools and resources









SCAN ME

Contratos gubernamentales

Caminos para hacer crecer su negocio con el estado de California



250 N Broadway. Turlock, CA 95380 Aprende lo básico sobre contratos con el estado

Descubre los beneficios de estar certificado como una pequeña empresa o empresa de eteranos discapacitados



¿Quieres hacer crecer tu negocio con contratos gubernamentales?

Aprende cómo certificarte como una Pequeña Empresa (SB)* o Empresa de Veteranos Discapacitados (DVBE)* y acceder a oportunidades reales de contratación con el estado.

• ¿Qué es una DVBE?

- Una empresa propiedad y operada por un veterano con discapacidad en el servicio.
 ¿Qué es una Pequeña Empresa o Empresa en Desventaja?
- Una empresa certificada que cumple con los requisitos estatales
- de tamaño y propiedad.

En este taller, aprenderás a:

- ✓ Registrarte en Cal eProcure
- ✓ Encontrar oportunidades de contratos
 ✓ Conectarte con los defensores de SB/DVBE
- √ Cumplir con requisitos clave como la "Función Comercialmente Útil"
- ✓ Acceder a herramientas v recursos gratuitos







(559) 278-0718



wecenterfresnostate

City of Turlock Small Business Development & Assistance Program

The City of Turlock launched a Small Business
Development and Assistance Program which provides
strategic consulting and business development
strategies to elevate Turlock small businesses. The
businesses eligible to participate must be Turlock
businesses that have a business license with the City of
Turlock, operate out of a commercial location in
Turlock, have no more than 50 employees, and not be
part of a franchise or corporate chain.

The business development program is limited to 100 businesses and will provide up to \$3,500 (while funds last) for online business ads through Google Search Ads and Meta (Facebook/Instagram) Ads.

The \$3,500 grant is disbursed in two installments of \$1,750. Participating businesses must first utilize the initial \$1,750 and submit proof of expenditure. Upon verification, the remaining \$1,750 will be released to the business.

There is currently 64 businesses in the program. Turlock City Council allocated \$325,000 in American Rescue Plan Act (ARPA) funds for this business development program.



First 100 qualified businesses — act fast!

Google| Meta Ads

For more info:

& Communications Officer

(209)668-5540 X 1122

ASims@turlock.ca.us

Anthony Sims- Economic Development Director

You must have a valid/up to

date City of Turlock business license

Operate out of a commercial location (Only one application per address/license holder)

Employ 50 or fewer individuals

Cannot be part of a franchise or corporate chain

Brought to you by the City of Turlock, utilizing American Rescue Plan Act (ARPA) Funds Available on a first-come, first-served basis while funding lasts.

Program Update:

68 Business participating in the program

49 Businesses have received only the first payment of \$1,750

19 Businesses have completed the grant program (has received total grant amount of \$3,500)

For more information on City of Turlock business workshops & business development programs please reach out to:

Anthony Sims - Economic Development Director - Communications Officer 209.668.6031
ASims@turlock.ca.us



Turlock Partnership Incentive Program

\$1,000 Business Grant Available

The goal of this program is for new businesses to open in vacant store fronts and create additional jobs in our community.

The program provides a one-time payment of \$1,000 to help new businesses.

For more information visit: https://www.cityofturlock.org/_pdf/files/CityofTurlockP artnershipIncentiveProgram-EligibilityRequirements.pdf



Turlock Security Enhancement Pilot Program

The Turlock Security Enhancement Pilot Program will provide an opportunity for Turlock businesses to add security enhancements by way of Fusus' video surveillance and real-time crime software. Fusus will enhance situational awareness for Dispatch and responding officers, giving them a real-time look at live camera feeds from participating businesses when a crime or suspicious activity occurs in the downtown district.

The City of Turlock Turlock Security Enhancement Pilot Program will fund the first-year costs for up to 59 businesses within the city of Turlock. Businesses interested in participating in the pilot program will be assisted by Turlock Police Department to facilitate the onboarding process with Fusus. Second year cost is \$150 (participating business responsible for on-going costs after 1st year).

*Participating business is responsible for taxes





COLLABORATING TO KEEP TURLOCK SAFE

The Turlock Security Enhancement Pilot Program will provide an opportunity for Turlock businesses to add security enhancements by way of Fusus' video surveillance and real-time crime software. Fusus will enhance situational awareness for Dispatch and responding officers, giving them a real-time look at live camera feeds from participating businesses when a crime or suspicious activity occurs in the downtown district.

The City of Turlock Turlock Security Enhancement Pilot Program will fund the first-year costs for up to 59 businesses within the city of Turlock. Businesses interested in participating in the pilot program will be assisted by Turlock Police Department to facilitate the onboarding process with Fusus.

*Program is currently limited to a one-year pilot program

1st Year Costs: \$0

Cost after 1st Year: \$150 Annually

*Business to pay Fusus directly.
*If business decides not to participate after first year, Fusus equipment is to be returned to the City of Turlock.

INCREASING SAFETY. RESPECTING PRIVACY.

- The Turlock Security Enhancement Pilot Program enables businesses to share live video feeds with the Turlock Police Department in emergencies to improve community safety and law enforcement response.
- Access to your camera is conditional upon mutual agreement between you and the Turlock Police Department and will only be viewed in the event of a criminal incident in the proximity of your business.



http://m.voutube.com/watch?

For more information, or to enroll your business, please contact:

Melanie Suffeccol v=zoyJuGR-jtE&ab_channel=Fusus

Economic Development Directo City of Turlock 209.668.6031 ASims@turlock.ca.us Melanie Suffeccol
Crime Prevention Specialist
Turlock Police Department
209.656.3153
msuffecool@turlock.ca.us

For more information on City of Turlock business workshops & business development programs please reach out to:

Anthony Sims - Economic Development Director - Communications Officer 209.668.6031

ASims@turlock.ca.us



Community News

Turlock is home to a variety of family-friendly community events held throughout the year.

- The annual Stanislaus County Fair, hosted in Turlock from July 11-20, 2025, draws thousands of visitors from across the region.
- The Turlock Farmers Market takes place every Saturday in downtown Turlock and features a vibrant mix of local produce, artisan goods, and a makers market.
- Each August, the community comes together to celebrate National Night Out, a citywide event that promotes neighborhood spirit and public safety.

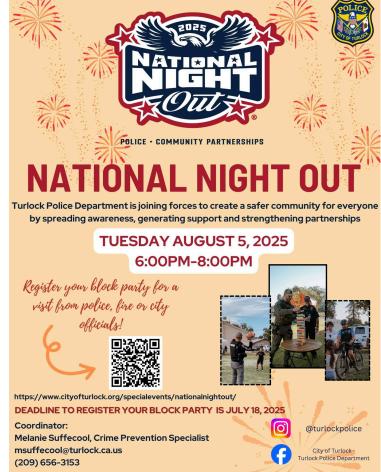














Leadergov Training for Department

Through the City of Turlock's partnership with Leadergov for professional learning and development, the Economic Development and Communications Department participates in monthly leadership sessions focused on enhancing individual and team performance. These sessions provide structured opportunities for staff to engage in strategic activities that foster professional growth, strengthen communication and collaboration, and align departmental efforts with the City's broader organizational goals. The program also supports the development of leadership competencies, promotes a culture of continuous improvement, and reinforces the City's commitment to high-quality public service.

Initial department activities and topics include:

- DISC Assessments
- Department Goal Setting Session
- Department SWOT Analysis (Strengths, Weaknesses, Opportunities, Threats)
- My Personal inventory Activity (describing individual work style, personality, etc.)
- Leading Change and Keys to facilitating Change









C O M M U N I C A T I O N S U P D A T E

Did you know?

You can stay up to date on City of Turlock announcements and information by visiting the following website and social media pages.



https://www.cityofturlock.org/

facebook

https://www.facebook.com/CityofTurlockCityHall https://www.facebook.com/CityofTurlockEconomicDevelopment



https://www.instagram.com/city.of.turlock

Linked in

https://www.linkedin.com/company/city-of-turlock/

To stay up to date on FREE business workshops, resources, and events visit:



www.cityofturlock.org/businessresources

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Download the City of Turlock Mobile App

